## **MASS Secure Establishment Managed Service**

Mass Consultants Limited (MASS), against stiff competition from a number of the UK's leading systems houses, won a £20M support contract for the Strategic Systems Integrated Project Team (StratSys IPT) starting April 2000. The baseline contract runs for 5 years and the Authority has taken the extension option extending the contract for a further five years taking the contract value to in excess of £40M.

The solution developed for, and accepted by StratSys IPT is an extension of the principles in which MASS conducts its business, namely:

- Teamwork MASS has created a unified team in which the Chinese walls between contractors has been removed. This creates a stronger team in which the business processes performed on behalf of the customer are more efficient and focussed.
- 2. Value for money MASS has traditionally been seen to provide high quality solutions to a clients problems at a reasonable price and this contract is a case in point. We will be working towards even greater efficiency savings for the customer throughout this contract.
- 3. Close integration with the customer (in this case the StratSys IPT) We have assisted the customer achieve IPT breakthrough and are continuing to work alongside the customer at the facility to present a unified team to the external world. We will be seen as member of the IPT to the user community and not as a contractor team. This enables the IPT to focus on the business process and not on managing a contractor team.
- 4. Mutual benefit for customer and contractor alike, the improvement of business processes will allow a reduced cost to customer and a reduced cost of operation for the contractor. This gives a twofold advantage in that the end users see a more efficient system in which their needs are serviced more effectively at a lower price and the contractor sees a return on investment into the contract.

The team members brought together under the MASS umbrella for this contract include some household names within the systems marketplace. These are Matra BAe Dynamics (MBD), Computer Sciences Corporation (CSC), CSF Solutions (CSF), IBM and Planned Maintenance Engineering (PME). Each of these companies provide skillsets and a residual knowledge of the appropriate systems to the team and create a force which knits together into an extremely capable, professional team which fits the customer requirements closely.

The contract itself covers a multitude of activities that encompass the running of the facility infrastructure and the execution of systems development in support of the Strategic Weapons Systems that are the only nuclear deterrent for the UK.



MASS is an independent UK Systems House with a Defence & Aerospace market focus, offering specialist skills in

- Electronic Warfare
- Managed IT Services
- Communications & Electronic Systems
- Information Systems

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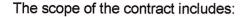
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**Systems Studies** 

**Systems Modelling** 

**Software Engineering** 

**Systems Data Generation** 

**IT Infrastructure Maintenance** 

**IT Strategy Creation** 

**IT Strategy Implementation** 

**Provision of Quality Assurance Consultancy** 

**Management of the Facility** 

MASS is part of the Silicon Valley Group of companies. The Silicon Valley Group is an independent, privately owned, all-British Group of Companies with a mission to provide cost-effective consultancy and systems solutions that enter service fit for purpose, are well integrated into their environment and designed and implemented to minimise the cost of ownership. It is a mission which has earned Silicon Valley Group a sound reputation in the fields of Information Technology, Communications and Systems Engineering - a reputation proven in service for over a decade.

Mass Consultants Limited is a specialist systems house in which all activities in systems production from Concept of Operation and Requirements Capture through to system design, development, production and operational support can be carried out.

**Silicon Valley Systems** perform software systems development, primarily in the commercial market, and have significant penetration into the Air Traffic Control market developing software and systems for this safety related activity.

**Silicon Valley Consultants** are the resourcing arm of the group, concentrating on providing specialist resource in the IT and systems arena to both commercial and defence markets.

Looking forward on this prestigeous contract MASS and the team will further enhancing our close working relationship with the SSIPT and the Warship Support Agency (WSA), continuing the process of assisting the customer with the development of the IPT and supporting to the best of our abilities the business functions of the customer.

For further details of the capabilities within the group contact:

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